



## PRESS RELEASE:

# CEME ACQUIRES A MAJORITY STAKE IN DTI AND STRENGTHENS ITS LEADERSHIP IN TECHNOLOGICAL SOLUTIONS FOR THE COFFEE AND FOOD & BEVERAGE INDUSTRIES

The Group, owned by the Investindustrial fund, has acquired a majority stake in DTI, a leading company in the production of innovative electronic and digital solutions, with production plants in Tavagnacco (UD) and Hungary.

**CEME S.p.A.**, a global leader in solenoid pumps and solenoid valves, based in Trivolzio (PV) and controlled by the **Investindustrial fund**, has acquired a majority stake in **DTI**, an Italian company specializing in the design and production of advanced electronic solutions, particularly for coffee machines, beverage, pizza & bakery, and professional food-service sectors.

**Founded in 2009 in Tavagnacco (UD)**, DTI now operates two industrial plants (one at its Tavagnacco headquarters and a new 5,000-square-meter production plant in Hungary, opened in 2024), with around 90 employees.

The transaction, which will be finalized in the coming weeks, will allow CEME to offer its clients a complete range of products for fluid management, including electronic control and machine management, as well as wiring. Thanks to this acquisition, CEME further strengthens its ability to provide integrated and comprehensive solutions to the coffee machine industry, where it is the global leader in both domestic and professional markets, as well as to the food & beverage sector.

"The acquisition of DTI allows us to add a range of services that are entirely synergistic and complementary to those already in our portfolio," said **CEME President & CEO Roberto Zecchi**. "With the strategic and financial support of Investindustrial, we have embarked on a growth path, both organic and external, that has allowed us to strengthen and consolidate our leadership in the segments and markets where we operate."

"Joining the CEME Group family is a great opportunity for DTI," said **Alessandro Dalla Torre, CEO of DTI**, "as it allows us to combine our respective know-how and further consolidate our presence in the professional appliance markets where we have been active for years, such as coffee and beverage. This partnership is built on solid foundations that unite both companies: an unrelenting drive for innovation and improvement, and a desire to provide customers with passion, reliability, and crossfunctional expertise gained over time. These are the key ingredients for strengthening our current market positions and gaining new ones."

"In recent years, DTI has grown significantly, and I am proud of this," added **Vinicio Dalla Torre**, **President of DTI**, "because we have been able to meet the challenges of the market and address them with professionalism. The new path we are embarking on is a guarantee for everyone, thanks to the solidity of the partner we have identified. I want to express my full appreciation and gratitude to all the collaborators who have supported me over the years, wishing them a future full of satisfaction, which will surely result from this project.





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### **CEME Group**

Founded in 1974, CEME is a mechatronic company and a market leader in the production of high and low-pressure pumps, brass and plastic valves, pressure switches, and flow switches, allowing the control of any type of fluid: water, gas, steam, or air. Controlled by the Investindustrial fund, which acquired it in December 2017, CEME is based in Trivolzio (PV) and has been led by President & CEO Roberto Zecchi since 2015. Under his leadership, the company has pursued a growth strategy through both internal and external avenues, with the goal of achieving global leadership in its sectors. In 2021, CEME undertook significant acquisitions, acquiring the Italian solenoid valve manufacturers ODE and ACL, leaders in the Vending and professional coffee machine component sectors. This led to the creation of the CEME Group, which unites several entities under one leadership. The acquisitions of PROCON in 2022 and Micropump in 2023 further expanded CEME's global presence and product portfolio in the industrial sector.

CEME's primary market is coffee machines, ranging from household models for personal use to professional machines, where CEME is the undisputed leader. Other application sectors for its pumps and solenoid valves include ironing systems, air conditioning, and water management.

CEME operates eight production sites: Trivolzio (Pavia), Tarquinia (Viterbo), Colico (Lecco), Cavenago di Brianza (Monza), Zhong-Shan (China), Mountmellick (Ireland), Nogales (Mexico), and Vancouver (USA), employing a total of 1,600 people. Its products are distributed in 70 countries through a dense network of distributors, generating a revenue of around 325 million euros in 2023.

www.cemegroup.com

#### DTI S.r.l.

DTI is an international EMS (Electronic Manufacturing Services) provider offering innovative and high-quality technological solutions. It designs, tests, and manufactures customized electronics, wiring, and mechanics for the professional appliance and automotive sectors. With fifteen years of experience and two production sites (one in Udine and the other in Hungary), DTI currently employs over 90 people.

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