

## PRESS RELEASE

### FRIULIA ENTERS INTO THE SHARE CAPITAL OF DTI

#### Valuable collaboration in support of the international business plan

**Udine - 27th May, 2023.** DTI S.r.l., international EMS (Electronic Manufacturing Services) based in Udine, announces the entry of Friulia at 26,32% in its share capital.

For the operation, the regional finance company has defined a total investment of 600,000 euros in DTI, which on this occasion has increased its share capital from 73,000 euros to a total of 950,000 euros fully paid-up.

The collaboration is part of DTI's '21-'26 business plan, which envisages commercial expansion into new markets, an increase in technical and organizational staff, and the development of cutting-edge applications in new markets, resulting in a doubling of turnover.

With Friulia's support, DTI will be able to take advantage of new commercial, organizational and managerial synergies to further enrich its offer and at the same time invest in the recruitment program, which is of primary importance for the realization of its industrial objectives.

*"We are confident that Friulia is the ideal partner to support DTI in its next developments," commented **Alessandro Dalla Torre, CEO and Co-Founder of DTI S.r.l.**, "because it will allow us to capitalize the company and restructure the organization for this new phase of growth. Our expansion project also encompasses the entrepreneurial ambition to establish an important transformation path, aimed at improving our ability to adapt to changes in the market. In Friulia we have found a solid reality that shares the same values that every day inspire our way of doing business."*

**Friulia President Federica Seganti said:** *"Research, innovation and a propensity to export while keeping our roots firmly in the region. These are the factors that led us to believe in the project of DTI, a regional company active in Electronic Manufacturing Services, a sector that is already worth over 500 billion dollars, but with growth prospects of up to 750 billion in 2028. Our goal is therefore to support DTI in its expansion strategy to establish itself as a solid reality, in a context where European companies will increasingly have to work as a system in order to be able to compete with other global competitors."*

For the purposes of the transaction, DTI would like to thank the firm Snaidero & Partners in the person of Alberto Piu as advisor and the lawyer Giuliano Gabrielli as legal advisor.

#### **FRIULIA S.p.A.**

Friulia is Friuli Venezia Giulia's regional finance company established in 1967. With a net worth of around 700 million euros, it has been the equity partner of choice for companies interested in investing in the region for 50 years. The company operates by supporting development operations of companies in the region while favouring equity continuity. The operations guarantee, at the same time, a competitive cost and an "intangible" return linked to the development and valorisation of companies in Friuli Venezia Giulia. Friulia operates in the Private Equity sector through the acquisition of minority stakes in the risk capital of regional companies, providing the investee companies with dedicated professionals capable of accompanying the development of companies in many areas, from development in foreign markets to the complex management of generational changeover. To date Friulia has invested more than 130 million euros in 60 investee companies and is implementing numerous other services for SMEs such as money&coaching, minibonds and tools for company relaunch. Friulia is also the parent company of companies of strategic regional interest, to which it provides holding, coordination and support services.

**Website:** [www.friulia.it](http://www.friulia.it)

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#### **DTI S.r.l.**

DTI is an international EMS (Electronic Manufacturing Services) offering innovative and high-quality technological solutions. It designs, tests and manufactures customised electronics, wiring harnesses and mechanics for the professional appliance and automotive sectors. With over fourteen years of activity and two production sites (one in Udine and the other in Hungary), today DTI employs more than 70 people, of whom more than 15 are involved in the R&D department.

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